



Reliability Matters

2016 Annual Meeting

May 4, 2016



Meeting Agenda: Dan Sullivan, Chairman



- Introductory remarks
- Call to order
- Forward-looking statements
- Shareholder vote
- Business review

Forward-Looking Statements



This presentation contains certain forward-looking statements concerning the Company's current expectations as to future growth.

These statements are based upon a review of industry reports, current business conditions in the areas where the Company does business, feedback from existing and potential new customers, a review of current and proposed legislation and governmental regulations that may affect the Company and/or its customers, and other future events or circumstances, and other factors that involve risk and uncertainty.

As such, actual results may differ materially in response to a change in such factors.

Such forward-looking statements should be read in conjunction with the Company's disclosures set forth in the Company's Form 10-K, which is incorporated by reference, and other reports that may be filed from time to time with the SEC.

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2016 Annual Meeting Business Review



CTG Overview



- Expertise: IT Solutions and Staffing Services
- End Markets: Technology, Manufacturing, Healthcare, Diversified Industrials, Finance
- 2016 Focus: Repositioning company to address broader growth opportunities, achieve greater scale and enhance profitability

IT Solutions

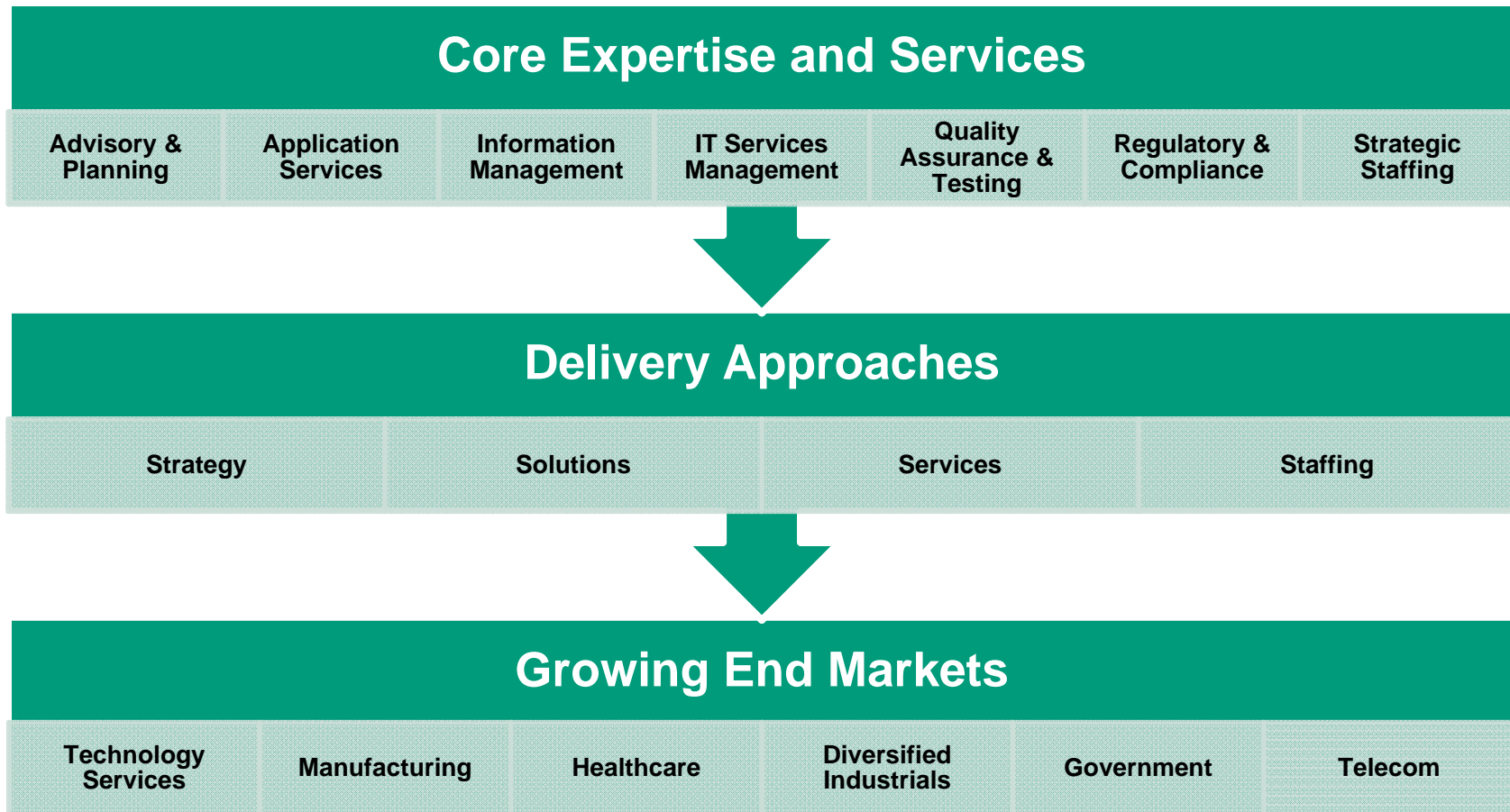
- Healthcare Focus: technology services, application support, delivery and advisory
- Investing in sales and business development
- Growing in additional end markets
- Industry CAGR ~7% 2015-2019

IT Staffing

- Results-oriented offerings that drive measurable value-add to customers
- 18th largest U.S. staffing company*
- Large volume/low cost model
- Strong IBM and Lenovo relationships
- Annual industry growth rate ~6%

*Source: Staffing Industry Analysts

CTG's Global Capabilities



Quality Global Client List



50 years of IT services practice plus in-depth industry-specific expertise provides clients with an unparalleled level of knowledge and experience



2015 Milestones Achieved



Financial and Operations

- Balance sheet: Unlocked >4 cents / share through:
 - Repayment of loans against life insurance policies (\$23M)
 - Termination of accelerated payment arrangement (\$12M)
 - New \$40M committed financing facility
- Governance: Elected two new directors with international finance and IT experience

Focus Areas

- Staffing: Increased recruiters by 35%, added VP to accelerate growth
- Healthcare: New VP realigning business, added 4 sales positions
- Europe: eliminated 13 underutilized positions, reinvested in sales and business development roles
- Diversified Industrials: New sales person added

2016 Goals



Financial and Operations

- Strategy: Execute on refocusing of CTG's core business lines for growth
- Acquisitions: Add complementary capabilities, geographies, & industries
- Earnings: Scale revenue to improve long-term operating margins and build sustainable net income

Focus Areas

- Staffing: Add new accounts and expand additional accounts to diversify customer base and improve margin
- Healthcare: Convert growing sales pipeline to new contracts, launch population health services, expand application management and support, grow technology services
- Europe: Diversify and expand customer base through organic growth, enter new markets
- Diversified Industrials: Expand customer base in additional geographies

2016 is a Transition Year



- Adding new accounts across business units, historically start small and grow over time
- New sales hires typically take up to 12 months to achieve full run rate
- Expect to add additional staffing recruiters & account managers throughout the year to onboard new accounts
- Co-selling emphasis opens additional opportunities for CTG through cooperation across business units
- Continued transition toward integrated solution approaches
- Anticipate revenue growth in the 2016 fourth quarter

Strong Progress in 2016 First Quarter



- 28 new clients in the first quarter
 - 9 in staffing
 - 5 in healthcare
 - 13 in Europe
 - 1 in diversified industrials
- Strengthened sales and delivery teams adding:
 - 2 sales people & 4 delivery positions in healthcare
 - A recruiting director and 3 recruiters in staffing
- Expanded new client pipeline across the board
- Launched a new IT outsourcing & private cloud offering in Luxembourg
- Enhanced marketing initiatives: new website and branding focus

Strategy: Staffing



- Diversify and expand client base through renewed emphasis on sales
 - Expand services at new divisions within existing customers
 - Add new customers through direct sales efforts
 - Leverage MSP relationships to gain access to new clients through best in class service
 - Increase co-selling across business units
- Convert strategic staffing offerings such as recruiting, testing, call centers, technical documentation, java development into total solution offerings
- Improve overall staffing profitability through new accounts and value-added services, including off-shore relationships that increase capacity, lower client cost, improve margin
- Identify complementary staffing businesses that bring unique services, geographies or capabilities to CTG's customers

Won 7 new accounts in 4Q15 & 9 in 1Q16

Strategy: Healthcare



- Expand capabilities in partial IT outsourcing, application management, service desk, technical consulting, EMR optimization and staff augmentation
- Leverage expanded sales team to replace lost revenue from EMR implementations
- Launch new platform services to capitalize on attractive market trends around population health
- Pursue federal and state government population health and cost management opportunities.
- Enter off-shore solutions partnerships or tuck-in acquisitions to enhance existing capabilities and offerings.

Won 5 new accounts in 1Q16

Strategy: Europe



- Currency reduced total revenue by \$13M in 2015 & \$406K in 1Q16
- Addressing new sectors, including chemical, logistics, transportation, and retail
- Cross-selling application solutions, testing & IT service management
- Increasing software sales through HP & Microsoft
- Expanding regionally to leverage multilingual capabilities
- Pursue accretive acquisitions to expand services or enter new countries
- Leverage USA/Canada headquarters of European customers
- Leverage new IT outsourcing & private cloud offering in Luxembourg and EMR implementation in Belgium for additional business

Won 13 new accounts in 1Q16

Strategy: Diversified Industrials



- CTG serves specific geographies or clients within a highly fragmented market
- Drive industry diversification through new clients
- Increase geographic diversity through additions in the Pacific Northwest; Southeast & Texas
- Leverage Healthcare offerings/expertise across Oil & Gas industry
- Expand penetration within existing energy accounts through co-selling or additional products
- Invest in product development for a high value, high demand business consulting practice emphasizing strategic IT planning and business requirements analysis

Won 1 new account in 1Q16

Summary



- CTG remains a healthy company
 - Positive earnings
 - A strong balance sheet
 - Positive cash flow
 - Paid a \$0.06 dividend in Q1 2016
- Investments & changes made to-date are the foundation for future growth
- 2016 is a transition year
- We are committed to upholding CTG's excellent standards of service and reliability
- We have been around for 50 years and we will be around for at least another 50 years



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2016 Annual Meeting Questions?

