



## Akron Children's Hospital and CTG Present Webinar on Moving to a Value-Based Care Model

November 6, 2018

BUFFALO, N.Y., Nov. 06, 2018 (GLOBE NEWSWIRE) -- **CTG (NASDAQ: CTG)**, a leading provider of information technology (IT) solutions and services in North America and Western Europe, and Akron Children's Hospital announced a new webinar on how the large pediatric system transformed from being encounter-based to positioning itself for value-based contracts. The webinar "[One Hospital's Journey from a Fee-for-Service Culture to a Value-Based Care Model](#)" will be co-presented on Tuesday, November 13, 2018 at 11:00 a.m. E.T./10:00 a.m. C.T. by the executive and operational project team members from both organizations who led the transformation.

To attend the webinar, [REGISTER HERE](#).

During the webinar, attendees will learn how Akron Children's Hospital, with the assistance of CTG, prepared their operations, both clinically and culturally, for a changing health environment as they continue to help families manage childhood conditions and overall wellness. They will also see how this journey of transformation, which involved significant administrative support with extensive policy, procedure, and cultural restructuring, was designed and developed entirely with a patient-centered medical home (PCMH) focus to meet the requirements of Ohio's Comprehensive Primary Care (CPC) initiative. Akron Children's Hospital was an early adopter of CPC.

Among the topics to be covered in-depth are:

- Team-based care concepts
- Quality reporting
- Electronic medical records optimization
- Practice dashboards
- Management huddles
- Risk stratification methodology for complex condition
- Sustainability and growth

To date, the transformation project has achieved strong measurable results, the most significant of which is that all 28 primary care pediatric offices have met the six core concepts needed to be recognized as a National Committee for Quality Assurance (NCQA) PCMH. All have also qualified for per member per month reimbursement under CPC, creating a revenue stream to support Akron Children's Hospital's transition to value-based care.

"There is a lot of talk about the need to make the transition to value-based care, and a lot of theory around it, but not many trails have been blazed yet," said Rob Barras, Vice President of Sales, Healthcare Solutions at CTG. "This webinar provides a real-world look at a program that has been successful on both financial and clinical fronts, and offers strong guidance on how to involve an entire staff in the process to assist with sustainability."

### About CTG:

CTG provides industry-specific IT services and solutions that address the business needs and challenges of clients in high-growth industries in North America and Western Europe. CTG also provides strategic staffing services for major technology companies and large corporations. Backed by more than 50 years of experience and proprietary methodologies, CTG has a proven track record of reliably delivering high-value, industry-specific staffing services and solutions to its clients. CTG has operations in North America, Western Europe, and India. The Company regularly posts news and other important information online at [www.ctg.com](http://www.ctg.com).

### Safe Harbor Statement

*This document contains certain forward-looking statements concerning the Company's current expectations as to future growth, financial outlook, business strategy and performance expectations for 2018 and three-year performance targets, a share repurchase program, and statements related to cost control, new business opportunities, financial performance, market demand, and other attributes of the Company. These statements are based upon the Company's expectations and assumptions, a review of industry reports, current business conditions in the areas where the Company does business, feedback from existing and potential new clients, a review of current and proposed legislation and governmental regulations that may affect the Company and/or its clients, and other future events or circumstances. Actual results could differ materially from the outlook guidance, expectations, and other forward-looking statements as a result of a number of factors, including among others, the availability to the Company of qualified professional staff, domestic and foreign industry competition for clients and talent, increased bargaining power of large clients, the Company's ability to protect confidential client data, the partial or complete loss of the revenue the Company generates from International Business Machines Corporation (IBM) and/or SDI International (SDI), the ability to integrate the Soft Company business and retain its clients while achieving cost reduction targets, the uncertainty of clients' implementations of cost reduction projects, the effect of healthcare reform and initiatives, the mix of work between staffing and solutions, currency exchange risks, risks associated with operating in foreign jurisdictions, renegotiations, nullification, or breaches of contracts with clients, vendors, subcontractors or other parties, the change in valuation of capitalized software balances, the impact of current and future laws and government regulation, as well as repeal or modification of such, affecting the information technology (IT) solutions and staffing industry, taxes and the Company's operations in particular, industry and economic conditions, including fluctuations in demand for IT services, consolidation among the Company's competitors or clients, the need to supplement or change our IT services in response to new offerings in the industry or changes in client requirements for IT products and solutions and other factors that involve risk and uncertainty including those listed in the Company's reports filed with the Securities and Exchange Commission as of the date of this document. Such forward-looking statements should be read in conjunction with the Company's disclosures set forth in the Company's 2017 Form 10-K, which is incorporated by reference, and other reports that may be filed from time to time with the Securities and Exchange Commission. The Company assumes no obligation to update the forward-looking information contained in this release.*

Investors: John Laubacker Chief Financial Officer john.laubacker@ctg.com +1 716 887 7368 Media: Amanda LeBlanc Vice President, Marketing amanda.leblanc@ctg.com +1 225 772 8865